



iSupplier Portal Overview

Supplier Communication

May 13, 2019

iSupplier Overview

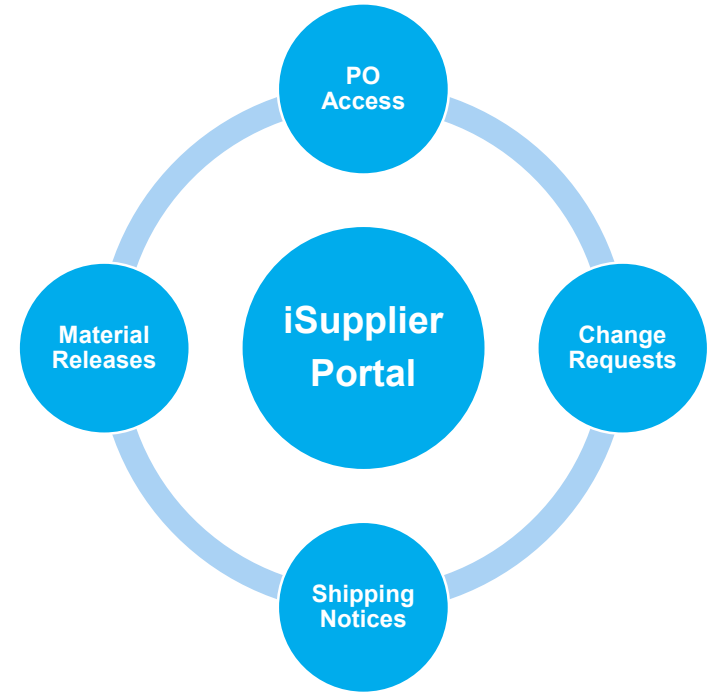
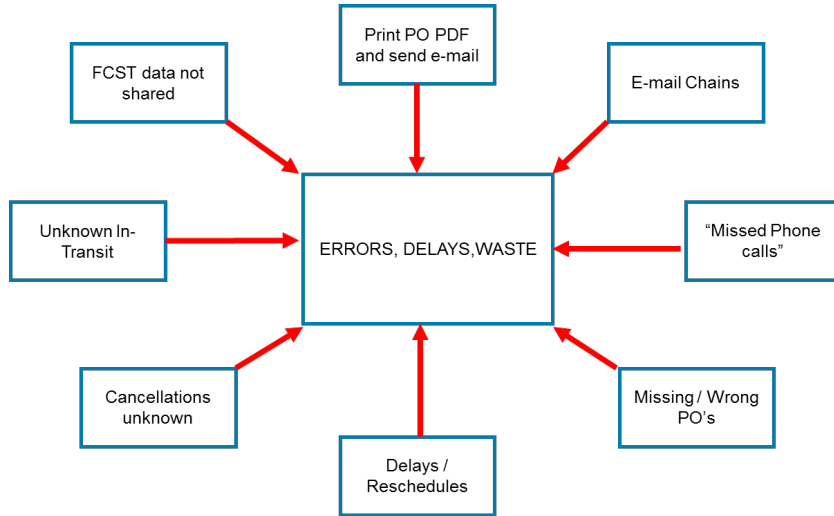
Sensata is pursuing continuous improvement activities for supplier communication and material planning.

iSupplier Portal Launch is the first phase of the continuous improvement actions:

- Oracle "iSupplier Portal" is a collaborative application that enables Sensata and its suppliers to communicate with each other in real time.
- iSupplier Portal enables access to information and allows the supplier to respond to Sensata with order acknowledgments, change requests and shipment notices.
- iSupplier Portal URL will be accessible via the Sensata website and given to suppliers.
- The initial launch will take place with a select group of suppliers for the Sensata Antrim and Botevgrad sites.

Long Term Goal is to have 80% of our Direct Material Supply Base on iSupplier Portal

iSupplier Portal



Current State..... **Future State**

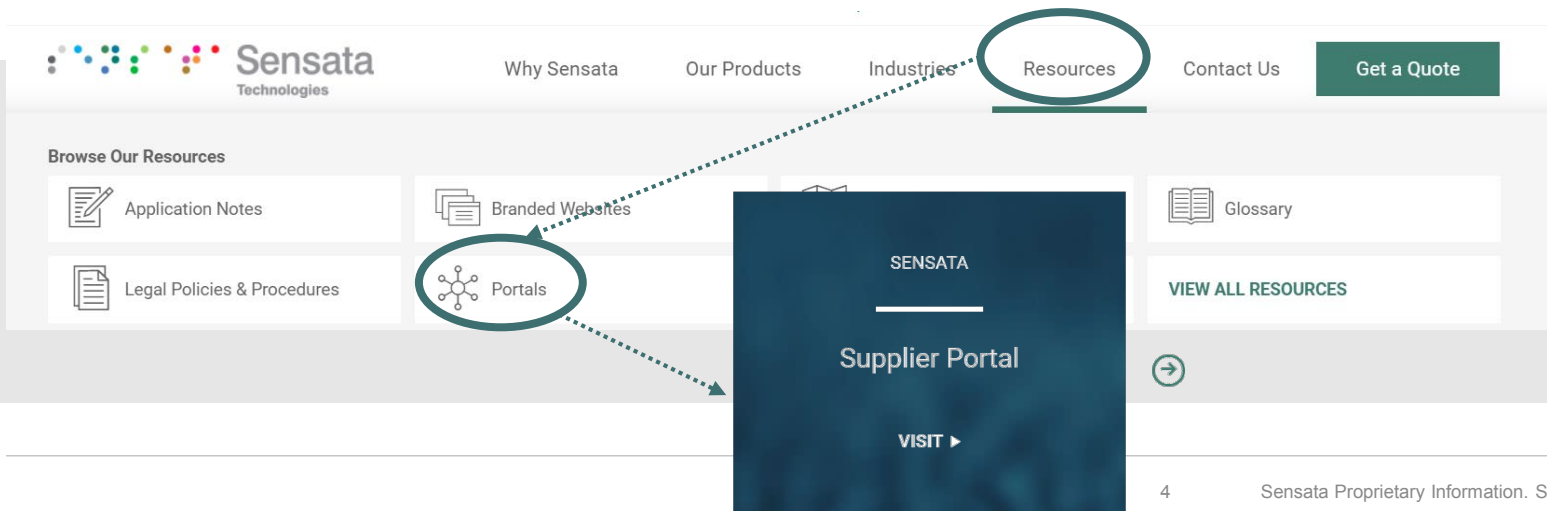
Improves Communication and Reduces Errors and Delays

iSupplier Portal

iSupplier is a communication tool between buyer and supplier, and it will enable the following:

- 1) Blanket Release Sharing
- 2) Purchase Order Management
- 3) Advanced Shipping Notifications (ASNs)

[iSupplier Portal](https://www.sensata.com/resources/portals/suppliers) and training materials will be accessible to our suppliers via the Sensata external home page at <https://www.sensata.com/resources/portals/suppliers>



iSupplier Portal Blanket Releases

The Sensata Material Planner will be able to issue blanket releases to the suppliers.

Horizontal Schedule

Item 54700773
 Description HOUSING PLASTIC PPA GF33 (SOLVAY AMODEL AS4
 CUM Received
 UOM EACH
 Last Receipt Number
 Last Receipt Date
 Last Receipt Quantity
 Minimum Order Quantity 18000
 Maximum Order Quantity

Supplier Authorization

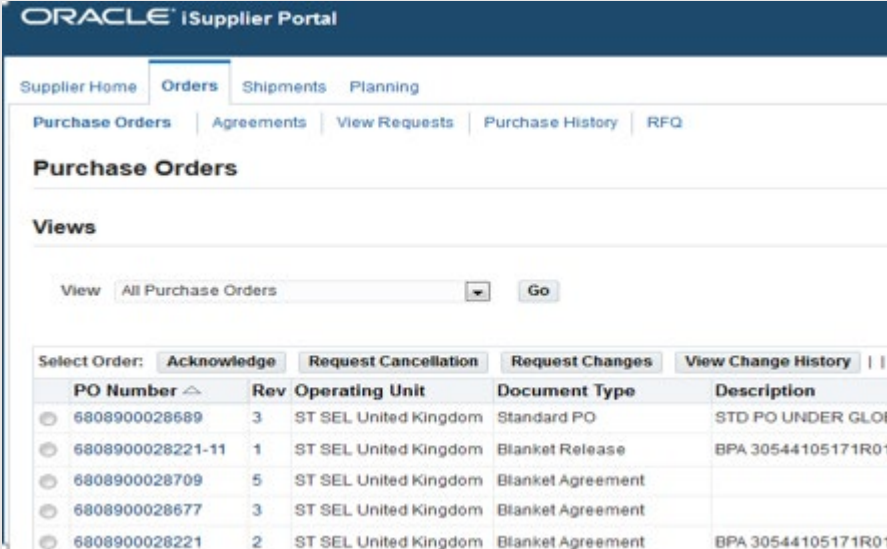
Schedule Line Order Summary

	BUCKET_1	BUCKET_2	BUCKET_3	BUCKET_4	BUCKET_5	BUCKET_6
CUM+	108444	108444	108444	130944	130944	130944
Forecast	0	0	0	0	0	0
Released	108444	0	0	22500	0	0
Start Date		10-APR-2019	11-APR-2019	12-APR-2019	13-APR-2019	14-APR-2019
Total	108444	0	0	22500	0	0
	Past Due	Day	Day	Day	Day	Day

Suppliers will be able to acknowledge the releases and be able to request changes to delivery time and quantities.

Purchase Order Management

- 1) Purchased Orders will be published on the iSupplier Portal.
- 2) Suppliers will have the ability to acknowledge the Purchase Order.
- 3) Suppliers can view PO history.
- 4) Suppliers can print PO in PDF format
- 5) Suppliers can respond to PO with exceptions (e.g. price / date / quantity change request)



ORACLE iSupplier Portal

Supplier Home **Orders** Shipments Planning

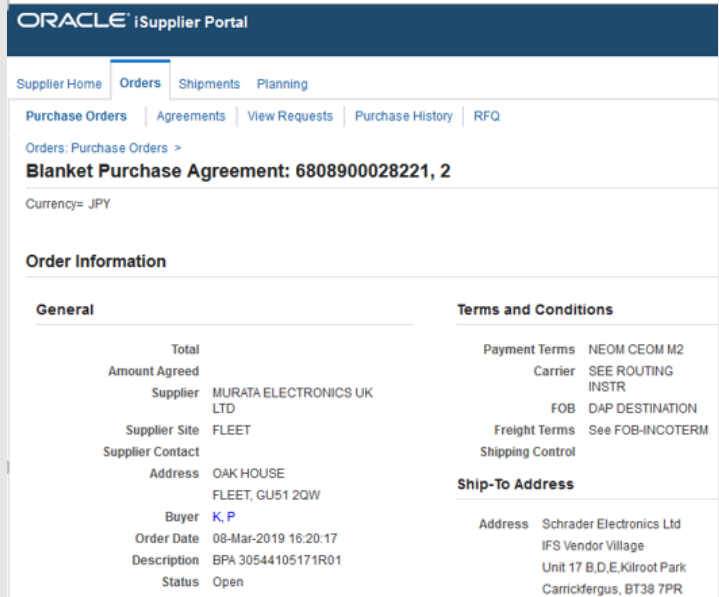
Purchase Orders Agreements View Requests Purchase History RFQ

Purchase Orders

Views

View All Purchase Orders

PO Number	Rev	Operating Unit	Document Type	Description
6808900028689	3	ST SEL United Kingdom	Standard PO	STD PO UNDER GLOE
6808900028221-11	1	ST SEL United Kingdom	Blanket Release	BPA 30544105171R01
6808900028709	5	ST SEL United Kingdom	Blanket Agreement	
6808900028677	3	ST SEL United Kingdom	Blanket Agreement	
6808900028221	2	ST SEL United Kingdom	Blanket Agreement	BPA 30544105171R01



ORACLE iSupplier Portal

Supplier Home **Orders** Shipments Planning

Purchase Orders Agreements View Requests Purchase History RFQ

Orders: Purchase Orders >

Blanket Purchase Agreement: 6808900028221, 2

Currency= JPY

Order Information

General	Terms and Conditions
Total Amount Agreed	Payment Terms NEOM CEOM M2
Supplier MURATA ELECTRONICS UK LTD	Carrier SEE ROUTING INSTR
Supplier Site FLEET	FOB DAP DESTINATION
Supplier Contact	Freight Terms See FOB-INCOTERM
Address OAK HOUSE FLEET, GU51 2QW	Shipping Control
Buyer K, P	Ship-To Address
Order Date 08-Mar-2019 16:20:17	Address Schrader Electronics Ltd
Description BPA 30544105171R01	IFS Vendor Village
Status Open	Unit 17 B.D.E.Kilroot Park
	Carrickfergus, BT38 7PR







Advanced Shipping Notifications

- 1) Provides Material In-transit recognition from external suppliers.
- 2) Supplier provides expected arrival date (based on estimated transit time).
- 3) Supplier has ability to attach standard shipping documents to minimize receiving errors / delays.

Create Advance Shipment Notice

Views

View Shipments Due This Week Go Advanced Search

Select PO Shipments: Add to Shipment Notice |      

<input type="checkbox"/>	PO Number [△]	Line	Shipment	Supplier Item
<input checked="" type="checkbox"/>	6808900028221-8	1	3	GCM1555C1H2R0CA16D
<input type="checkbox"/>	6808900028689	1	1	
<input checked="" type="checkbox"/>	6808900027066-10	1	1	GCM1555C1H3R0CA16D
<input type="checkbox"/>	6808900005913-90	1	1	MURATA GCM1555C1H330JZ13D
<input type="checkbox"/>	6808900006265-78	1	1	MURATA GCM155R71E103KA37D

Add Attachment ×

Attachment Type File ▼

Title

Description

Category From Supplier

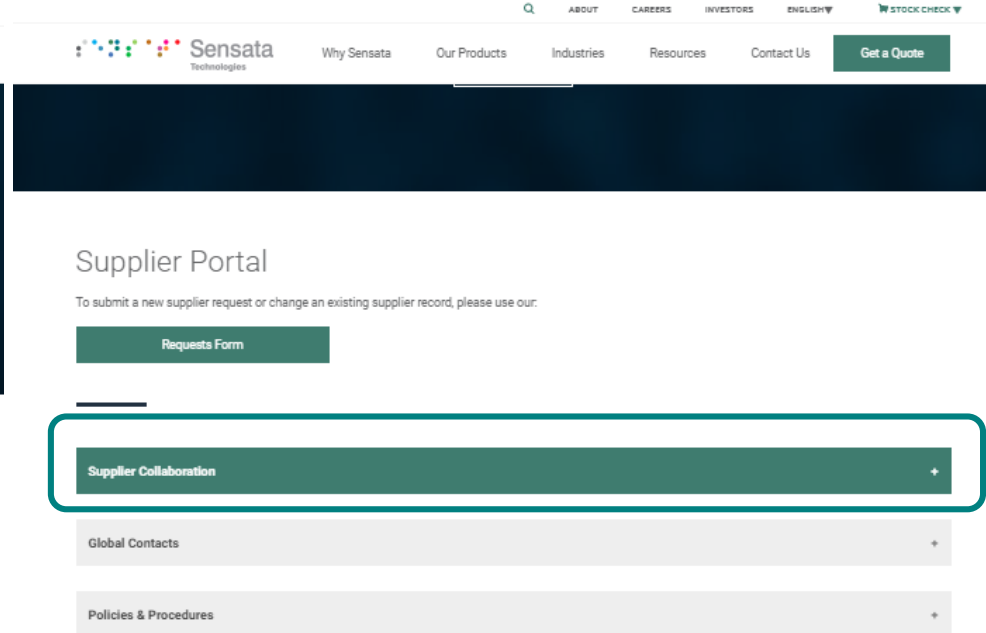
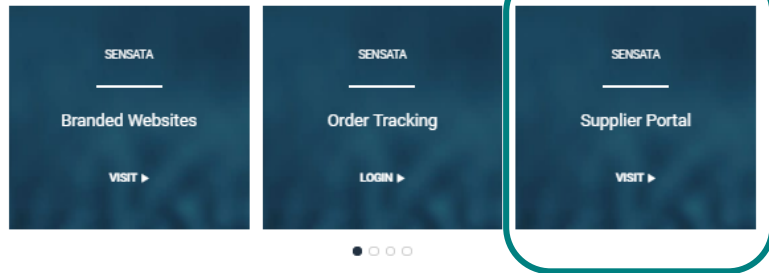
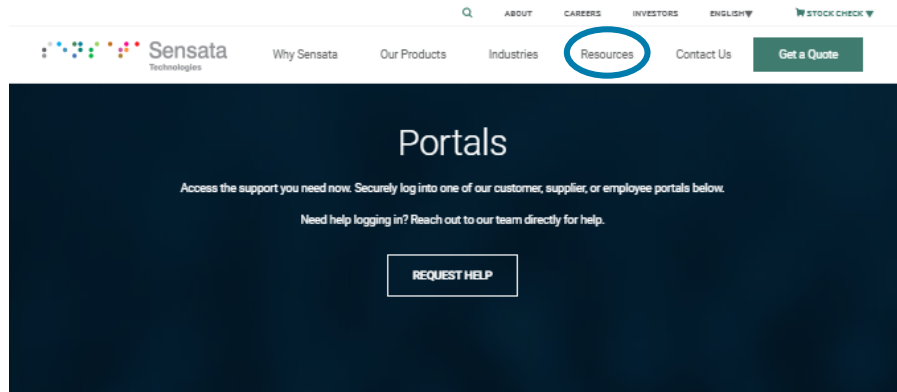
File Examinar... Ningún archivo seleccionado.

Cancel Add Another Apply



iSupplier Portal Access from Sensata.com / Supplier Portal

Supplier Collaboration Page on Supplier Portal



[iSupplier Portal](https://www.sensata.com/resources/portals/suppliers) and training materials will be accessible to our suppliers via the Sensata external home page at:
<https://www.sensata.com/resources/portals/suppliers>

Supplier Collaboration Page on Supplier Portal

Supplier Collaboration

Sensata is pursuing continuous improvement activities for supplier communications and material planning.

The **iSupplier Portal** is the first phase of our continuous improvement roadmap:

- Oracle "iSupplier" is a collaborative web-based application that enables Sensata and its suppliers to communicate with each other in real time.
- iSupplier enables access to information and allows the supplier to respond to Sensata with order acknowledgments, change requests and shipment notices.
- iSupplier will be rolled out globally on a site by site basis. Our local Procurement teams will contact Suppliers when we are ready to launch iSupplier at a given site.
- If you have any questions about using iSupplier, please reach out to your local Procurement or Supply Planning contact.

The Long Term Goal is to have 80% of our Direct Material Supply Base on **iSupplier Portal**

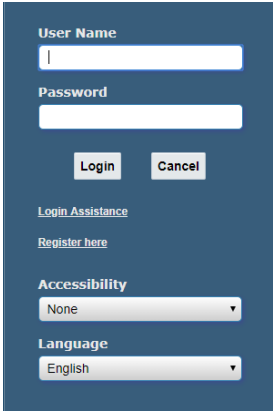
[Visit the iSupplier Portal](#)

Do you want to learn more?

[DOWNLOAD THE ISUPPLIER OVERVIEW](#)

[DOWNLOAD THE ISUPPLIER USER GUIDELINES](#)

iSupplier Training Videos



User Name

Password

[Login Assistance](#)

[Register here](#)

Accessibility
None ▾

Language
English ▾

iSupplier Portal

PROCESS: Supply Chain & Inventory Management (CS)	SEQ. NO:	DOC #: D00000006
SUB PROCESS: Supply / Materials Planning & Replenishment (CSE)	FOR REFERENCE ONLY	PAGE 1 OF 14
TITLE: iSupplier WEB Portal – User's Guideline	Verify latest revision prior to use with Document Workflow	REVISION: A
		DATE: 05/21/19

This procedure is applicable to all Sensata Technologies sites and approved via Electronic Approval Process in Document Workflow.

1 PURPOSE

- 1.1 The purpose of this iSupplier User's Guideline is to provide a structured document that could support the understanding of the general business process to be executed through iSupplier functionality.
- 1.2 This User's Guide Line covers four main areas:

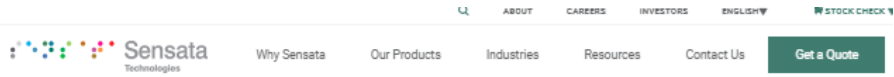
- a) Supplier On-Boarding Process
- b) FCST Sharing Process (if applicable)
- c) PO Management Process
- d) ASN Generation Process

2 SCOPE

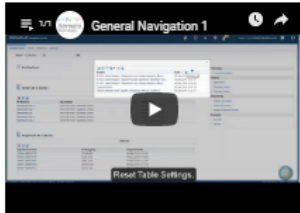
- 2.1 This procedure applies only to Sensata's Suppliers who are engaged to use iSupplier WEB Portal.
- 2.2 The iSupplier WEB Portal is available for both Indirect and Direct materials, provided that the Purchase Order Documents are the main data sources visible within the iSupplier WEB Portal.
- 2.3 This procedure is not applicable for Expense or Capital Purchase Order Documents, since they do not utilize the FCST Sharing process, PO dates and quantities changes nor require visibility of material in-transit.

User Guidelines

Training Videos on Supplier Portal Page



iSupplier Training Videos



General Navigation

This video explains the basic navigational elements within iSupplier and how the iSupplier dashboard is structured. It describes how to use common icons, settings, drill down and advanced search features.



Supplier Onboarding

This set of videos explains the user registration process within iSupplier. It includes how to assign user responsibilities / make sites, how to inactivate a user and reset username and password.

[View our Supplier Onboarding videos >](#)



Forecast Sharing

This video explains how a supplier can view the forecast shared by Sensata. This feature will be enabled to suppliers on a case by case basis.



Purchase Order (PO) Management

This set of videos explains the Purchase Order management process within iSupplier. It includes how to acknowledge a PO, submit a date / quantity / price change request, split POs and print POs to PDFs. It also shows how to view Inventory On Hand and manage the email notification settings.

[View our PO Management videos >](#)



Advance Shipping Notice (ASN) Generation

This set of videos explains the ASN process within iSupplier. It includes how to create an ASN and cancel an ASN (line level or entire shipment). It also explains how to upload ASNs via an Excel template and set the proper time zone for shipments.

[View our ASN Generation videos >](#)

Training videos are posted in Sensata's YouTube Channel. You can play the video in the small window or expand to full screen.

The Supplier Onboarding, PO Management and ASN Generation sections include multiple videos. Click on the link to view additional videos.



Sensata
Technologies

Rollout

iSupplier Supplier Rollout

- Two Sensata sites were selected as pilot sites (Antrim and Botevgrad).
- Each site will launch with approximately 10 suppliers over the course of 2019.
- Goal of the roll out is to validate functionality and user training.
- Suppliers will be provided training materials for the use of the iSupplier Portal; the first set of suppliers will be provided on site training and will validate the functionality of the tool.
- Once the functionality and training material has been validated, Sensata will rollout to more suppliers and Sensata sites.

Rollout Schedule

Antrim & Bulgaria

Antrim

- June 5-6th iSupplier Training
- June 10th iSupplier Launch

Bulgaria

- June 24-25th iSupplier Training
- July 1st iSupplier Launch

Post Launch

- Additional monthly training and launch dates for suppliers planned for July – November
- iSupplier Business and Technical Support will be available post Launch



Frequently Asked Questions

Frequently Asked Questions

Q: Will iSupplier share data such as Supplier Scorecards?

A: No, iSupplier is only sharing data regarding material planning and Purchase Order Documents.

Q: Will iSupplier manage forecast data, or change forecast accuracy?

A: No, the forecast is based on ASCP data, it will not be adjusted by iSupplier.

Q: Will iSupplier reduce the number of change requests?

A: iSupplier will not correct existing business processes, it will make these changes more visible to the supply base.

Q: What investment is required by the suppliers?

A: iSupplier is web based, so it does not require special systems or tools.

Q: What training will be made available?

A: Detailed training/UPKs will be created for material planning, purchasing, and suppliers.

Frequently Asked Questions

Q: What regions will implement iSupplier after the ANT and BUL launch?

A: Our target is to initiate rollout in SCZ and AGS in Q4 2019.

Q: Do suppliers have a choice in implementing iSupplier?

A: No. Our goal is to implement iSupplier across 80% of the direct material spend of the supply base.

iSupplier will include the rollout of EDI, in some cases suppliers may go directly to EDI. However, EDI will be launched by the mid-2020 timeframe.

Q: When will iSupplier EDI capabilities be available?

A: We plan to kick off the EDI requirements in the summer 2019 with the goal of rolling out by the mid-2020 timeframe.

Q: What kind of technical and business support will be available to suppliers?

A: Sensata will publish online training videos and a trouble shooting guide via the Sensata website. An iSupplier SME will be assigned to a given site to help answer any questions you may have. We will also conduct regular support conference calls to provide implementation support.



Sensata
Technologies

Thank You!

sensata.com