

BEI SENSORS SAS

GENERAL CONDITIONS OF PURCHASE

General Provisions

These General Conditions of Purchase shall apply to all current and future agreements whereby a Seller sells goods or provides services to BEI Sensors SAS.

1. DEFINITIONS & INTERPRETATIONS:

- 1.1 "Buyer" means BEI Sensors SAS, 9, rue de Copenhague - BP 70044 Schiltigheim - 67013 Strasbourg Cedex France.
- 1.2 "Contract" means the concluded agreement that comes into existence upon the Seller accepting the Purchase Order.
- 1.3 "Contractual Price" means the price specified in the Purchase Order.
- 1.4 "General Conditions of Purchase" means this document.
- 1.5 "Goods" means the goods described in the Purchase Order.
- 1.6 "Purchase Orders" means Buyer's purchase order which sets out the details of the Goods and/or Services and to which this document is annexed.
- 1.7 "Seller" means the person from whom Buyer is purchasing the Goods and/or services.
- 1.8 "Services" means the services described in the Purchase Order.
- 1.9 "Writing" includes facsimile transmissions, e-mail and comparable means of communication. Any notice and/or other communication in writing required to be given by one party to the other shall be addressed to that other party at its registered office or principal place of business.
- 1.10 The headings in these General Conditions of Purchase are for convenience only and shall not affect their interpretation.
- 1.11 If any provision of these General Conditions of Purchase is held by any competent authority to be invalid or unenforceable in whole or in part, the validity of the other provisions of these General Conditions of Purchase and the remainder of the provision shall not be affected thereby.

2. PURCHASE ORDER:

- 2.1 Buyer will not be bound for acceptance of goods supplied or services rendered unless covered by an official Purchase Order which has been acknowledged by Seller within ten (10) working days of the date thereof.
- 2.2 By acceptance of the Purchase Order, Seller agrees to comply fully with the terms and conditions thereof and with these General Conditions of Purchase. Acceptance of the Purchase Order is strictly limited to the terms and conditions of the Purchase Orders and to these General Conditions of Purchase and none of Seller's terms and conditions shall apply. Acceptance by Buyer of any Goods and/or Services under the Purchase Orders shall not constitute acceptance of Seller's terms and conditions.
- 2.3 In the event of a conflict between the terms of the Purchase Order and these General Conditions of Purchase, the terms of the Purchase Order shall prevail.

3. ALTERATIONS:

- 3.1 Any alterations with regards to Buyer's Purchase Order, included but not limited to quantity, quality, description or specifications of the Goods and/or Services to be delivered or any alterations in the terms of the transaction must be mutually agreed between Buyer and Seller and shall be confirmed by Buyer in writing prior to delivery.

4. QUALITY & CONFORMANCE/COMPLIANCE WITH LAWS:

- 4.1 All Goods and/or Services shall conform either to Buyer's description or mutually agreed upon specifications or if applicable, previously submitted Buyer-approved supplies and/or samples. In either case, Goods and Services shall be subject to Buyer's approval within a reasonable time after delivery, not to exceed sixty (60) days.
- 4.2 Goods supplied or Services rendered shall conform to quantity, quality and description in accordance with the provisions of the Purchase Order and possess all the properties necessary for normal usage of the Goods or Services as can normally be expected by the Buyer.
- 4.3 Goods supplied shall be delivered to conform to the Global Supplier Quality Manual a copy of which is available through internet on www.sensata.com/supplier/pdf/QMS-1004255revL.pdf.
- 4.4 In performing the Contract, Seller shall comply with all applicable laws and regulations including but not limited to those pertaining to the supply, packaging, labelling and carriage of hazardous goods, health and safety, product safety, environmental protection, the sale and use of material, production, pricing of goods, the import and export of goods and taxation.
- 4.5 Seller shall not use, in the manufacture of or in the Goods, substances defined in Buyer's Environmental Requirements T-604597 (a copy of which is available on request) or defined by Article 1 of EC Directive No. 3039/94 of 15 December 1995 (Ozone depleting substances). Seller shall comply with all requirements set forth in European regulation (EC) 1907/2006 concerning the Registration, Evaluation, Authorisation and Restriction of Chemicals (REACH). A violation of any or all of the above obligations entitles the Buyer to terminate the Contract and claim damages.

5. INSPECTION AND WARRANTY:

- 5.1 Unless otherwise specified, acceptance of Goods and/or Services received against the Purchase Order will take place at the "ship to" facility mentioned in the Purchase Order. Seller warrants that all Goods or Services supplied under the Purchase Order conform to the mutually agreed specification, drawings, samples or other descriptions furnished by Buyer.
- 5.2 Goods rejected shall be held at Seller's risk and are returnable at Seller's expense for credit at the full price and shall not count as having been delivered unless Seller agrees with Buyer to make the Goods fit for their intended purpose in which case the Seller shall be debited with the costs thereof.
- 5.3 Unless a longer period is set forth on the face of the Purchase Order, Seller's warranty shall be effective for a period of two (2) years from the date of delivery to Buyer.
- 5.4 Seller shall inform buyer of any risk involved in the usage of the Goods. Seller must also inform Buyer of such risk even if the warranty period has expired, or if the risk is not covered by warranty.
- 5.5 For the purpose of auditing Seller's Quality Management System and/or processes Buyer has the right to access to all locations where the Goods are manufactured or Services are performed.
- 5.6 This right is also provided to Buyer's customer or government representatives if the Purchase Order references an aeronautical product.

6. PACKING AND TRANSPORTATION:

- 6.1 Unless otherwise specified in the Purchase Order, terms of delivery are DAP (Incoterms in its last version) to the "ship to" facility referenced in the Purchase Order.
- 6.2 No separate payment will be made for any packing materials, except otherwise stated in the Purchase Order or subsequently agreed in writing by Buyer.

7. TRANSFER OF TITLE / PROPRIETARY INFORMATION / TOOLS:

- 7.1 Except in the case where Goods are collected by Buyer, the title to the Goods shall pass upon acceptance by Buyer at Buyer's premises.
- 7.2 All information which Buyer makes available to Seller for the purpose of performing the Contract is confidential. Seller agrees not to disclose such information to any third party and/or use that information for purposes other than submitting a bid or performing a Contract unless otherwise agreed in writing by Buyer. Further, Seller shall ensure that its officers, employees and agents (including those officers, employees and agents who may terminate their relationship with Seller) shall abide by the same obligation as if their names were inserted in the place of "Seller".
- 7.3 If it becomes necessary for the Seller to disclose confidential information to the Buyer or if it becomes necessary for the Buyer to disclose confidential information other than that outlined in Section 7.2, the

obligations related to such information shall be set forth in a separate non-disclosure agreement to be executed by the parties prior to the disclosure of such confidential information.

- 7.4 Drawings, samples, formulas and tools which Buyer makes available to Seller for submission of a bid or performance of a Contract, remain Buyer's property and may not be copied or used for purposes other than the Contract. They must be returned to Buyer upon request after refusal of bid or performance of the Contract.

8. INDEMNITY OBLIGATIONS:

- 8.1 Seller agrees to indemnify and save harmless Buyer directly and indirectly from any loss, damage, liability, demands and suits at law for actual or alleged infringement of any patent, model, trademark, trade name or copyright arising from the ordinary purchase, sale or use of Goods.
- 8.2 Seller agrees to indemnify and save harmless Buyer directly and indirectly should the Goods or Services be suspected and/or determined to be inferior (including imperfections). This applies not only for the Goods or Services delivered, but also if the Goods are built into another device or finished good and an inferiority of the finished goods can be directly traced to the Goods or Services supplied by Seller. Buyer will support Seller obtaining all necessary information to refute such suspicion about the inferiority of Seller's Goods or Services.

9. QUANTITY:

- 9.1 The Buyer can possibly accept a quantity exceeding no more than 5 % of the quantity ordered; the Buyer reserves the right to return, at the Supplier's expense, any quantity exceeding the above stated rate.

10. SHIPMENT:

- 10.1 All delivery shall be accompanied by the supplier's delivery note precisely showing order numbers, quantities, specifications, gross and net weight of goods supplied.
- 10.2 Carrier reception times: 7.30 a.m. to 11 a.m. - 2 p.m. to 4 p.m. from Monday to Friday.

11. DELIVERIES:

- 11.1 Seller will promptly inform Buyer in writing on delay or anticipated delay of delivery, stating reasons, circumstances causing the delay and a recovery plan.
- 11.2 Failure to meet the delivery date referred to in the Purchase Order shall be considered breach of Contract.
- 11.3 Seller agrees to pay Buyer any penalties or damages imposed upon or incurred by Buyer caused by failure of Seller to deliver Goods and/or render Services on such delivery dates.
- 11.4 Partial deliveries shall only be made with a prior written agreement of Buyer.

12. CONTRACTUAL PRICE AND PAYMENT:

- 12.1 Contractual prices stated on the Purchase Order shall be binding for Buyer and Seller.
- 12.2 Payment terms shall be 45 calendar days from date of invoice, unless otherwise stated on the Purchase Order or agreed to in writing by Buyer.
- 12.3 Seller's invoice shall, at a minimum, contain the following details: Buyer's Purchase Order number, Buyer's product code, quantity delivered, invoice number, date of invoice, invoice address, Seller's bank details and Seller's VAT number, for European-based Sellers only.
- 12.4 Buyer may set off against any sums due to the Seller whether under this Contract or otherwise any lawful set-off or counterclaim to which buyer and/or its affiliated companies may at any time be entitled.

13. NON-PERFORMANCE:

- 13.1 In case of non-performance by Seller of any of its obligations other than by reason of force majeure, Buyer may terminate, by notice in writing to Seller, in whole or in part, the Contract between Buyer and Seller based upon the Purchase Order at any time and without intervention of any judicial authority, without prejudice to Buyer's right to demand specific performance of the Contract and/or claim damages from Seller.

14. FORCE MAJEURE:

- 14.1 In case of non-performance due to force majeure, Buyer may, by written notice to Seller, dissolve in whole or in part the agreement between Buyer and Seller based upon Purchase Order at any time and without intervention of any judicial authority.

15. TERMINATION:

- 15.1 If Seller ceases to conduct its operations in the normal course of business or if any proceedings under the bankruptcy or insolvency laws are brought by or against Seller, Buyer may without intervention of any judicial authority terminate any Contract between Buyer and Seller based upon the Goods delivered or Services rendered previously in accordance with the Purchase Order. Such notice shall indicate the extent and effective date of such termination.
- 15.2 Buyer may without intervention of any judicial authority immediately dissolve the Contract in the event Seller offer a gift or makes a promise in whatever form to Buyer or one of his subordinates.

16. PROVISION OF SPARE PARTS:

- 16.1 Seller agrees to provide spare parts for the Goods for a period of at least ten (10) years after the last delivery of the Goods.

17. TRADENAMES AND TRADEMARKS:

- 17.1 Any reference to the name of BEI Sensors or to any of Buyer's trade names or trademarks shall not be made unless Buyer has granted prior written approval.

18. APPLICABLE LAW:

- 18.1 The Purchase Order shall be governed by the laws of France.
- 18.2 The Uniform Act in respect of the conclusion of International Purchase agreement of moveables (CISG) and the Uniform Act in respect of the International Purchase of moveables (L.U.V.I.) are expressly excluded.
- 18.3 In order to facilitate the exchange of information in accordance with this agreement and in conformity with the laws and regulations of the United States and the European Union relating to the exportation of technical data, Seller and Buyer agree to comply fully with all relevant laws and regulations of the United States and the European Union.
- 18.4 In the event of translation, solely the French version will be considered valid.

19. JURISDICTION:

- 19.1 The competent Court at Besancon in France shall have exclusive jurisdiction to hear all disputes arising in connection with the terms and conditions of the Purchase Order and in connection with these General Conditions of Purchase.

20. COMPLIANCE WITH ANTI-CORRUPTION LAWS:

- 20.1 Seller represents, warrants and undertakes to comply with any anticorruption law or similar legislation, codes, rules, policies and regulation applicable to the Buyer and/or to the performance of Seller's obligations to provide Goods and/or Services in relation to any Purchase Order ("Anti-Corruption Laws") and not take any action or permit, authorize or tolerate any action in violation of the Anti-Corruption Laws.

21. COMPLIANCE WITH DATA PROTECTION LAWS:

- 21.1 From time to time Buyer may transfer data acquired from Seller for the purpose of carrying out the performance of this Contract with any member of its group (which means subsidiaries, ultimate holding company and its subsidiaries worldwide). The data collected may be transferred to, and stored at, a

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destination outside the European Economic Area ("EEA"). It may also be processed by staff operating outside the EEA who work for Buyer. By Seller submitting data, Seller agrees to this transfer, storing or processing. Buyer will take reasonable steps necessary to ensure that Seller's data is treated securely and in accordance with the practices contained in Directive 95/46/EC.

UA : Purchase Unit, UP Order Price
UN : UNIT, TO : TONNE, M2 : SQUARE
METRE, PA : PAIR, KG : KILOGRAM, M3 :
CUBIC METRE, JE : SET, GR : GRAM, DZ :
DOZEN,
FE : SHEET, MT : METRE, RL :
ROLL LT : LITRE, CM :
CENTIMETRE,
DE : TEN, CT : HUNDRED, ML : THOUSAND

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